Contextualizing the Library

Using Ethnography to Discover and Address User Needs

Andrew D. Asher, PhD
Lead Research Anthropologist
The ERIAL Project

NERCOMP SIG Evaluation Website:
bit.ly/nercomp_research

CLIR Scholarly Communications Fellow
Bucknell University
ERIAL Overview

- **Funding:** Library Services Technology Act (LSTA) Grant from the Illinois State Library ($337,000)
- **Timeline:** September 2008 - June 2010
- **Participants:** Five institutions / 30 Librarians
  - Northeastern Illinois University (NEIU)
  - University of Illinois at Chicago (UIC)
  - DePaul University
  - Illinois Wesleyan University (IWU)
  - University of Illinois at Springfield (UIS)
Ethnographic Research in Illinois Academic Libraries

www.erialproject.org
# ERIAL Participating Universities

<table>
<thead>
<tr>
<th>Location</th>
<th>IWU</th>
<th>UIS</th>
<th>DePaul</th>
<th>UIC</th>
<th>NEIU</th>
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The ERIAL Project: Ethnographic Research in Illinois Academic Libraries

Northern Libraries
- DePaul University
- Northeastern Illinois University
- University of Illinois at Chicago
  - Susan Miller
    - Resident Anthropologist

Central Libraries
- University of Illinois at Springfield
- Illinois Wesleyan University
  - Dr. Andrew Asher
    - Resident Anthropologist

Coordinating Team
- Dave Green
  - ERIAL Project Manager
- Susan Miller
  - Resident Anthropologist
- Dr. Andrew Asher
  - Lead Research Anthropologist

Dr. Nancy Foster, University of Rochester, Project Consultant
Two Research Questions

- What do students really do when they are assigned research projects for a class?
- What expectations do students, teaching faculty, and librarians have of one another during the research process?
ERIAL Data Collection

- 9 Data Collection Methods
- 719 Research Contacts (over 600 unique participants)

- 280 Semi-structured Ethnographic Interviews
  - 49 Librarians
  - 75 Faculty Members
  - 156 Students

- 60 Research Process Interviews
Context and Relationships

Students \rightarrow Faculty \rightarrow Research Paper \rightarrow Staff \rightarrow Librarians

Research Paper

Students \rightarrow Faculty

Faculty \rightarrow Staff

Staff \rightarrow Librarians

Librarians \rightarrow Students
Context and Relationships
An Ethnographic Project

http://www.erialproject.org/publications/toolkit/
Observational Methods
- Participant Observation
- Research Process

Retrospective Methods
- Interviews

Elicitation Methods
- Mapping
- Photography

Visual Methods
- Library Maps
- Design Focus Groups
Elicitation Methods

Mapping Diary

Main NEIU Campus

4:45 pm
study in student union

5:40 - 7:00 pm
class in fine arts building

7:05 pm
water / bathroom

7:10 pm
next class in E building

7:18 - 8:25 pm

8:30 used copier in library

8:45 pm
went home

Chinese food

parked

NEIU Ronald Williams Library

4th Floor

Language, Mem, Reading Lans

Learning Center

2nd Floor

Govt. Documents

CMC

1st Floor

Computers

Reference Desk

Front Door
Elicitation Methods

Mapping Diary
Elicitation Methods

Photo Survey

- Provide context in which a process is happening
- Follow-up interviews ask participants to describe and respond to photos
- Interview is more important than the photos themselves

This list reproduced from *Studying Students* by Foster and Gibbons (2007)
Visual Methods

Cognitive Maps
Visual Methods

Retrospective Research
Observational Methods

Example 1: Finding Materials

- First-year IWU student attempting to locate a video to use as a source for a research assignment.

- Confused about where to look for materials in the catalog, as well as LC call numbers.

- Student has already had two library instruction sessions.
Step 1: Identifies Item in Catalog

- Misinterprets call Number as “Video Room 315.”
- “RM” shelving is located on the fourth floor.
- Not sure about where to go, the student goes to the reference desk for help.
Step 2: At the Reference Desk

- The student staffing the reference desk is not there, leaving no one to help.
- The student consults a bookmark giving call number locations, decides that the item is on the fourth floor based on where “V” call numbers are shelved.

“I’m guessing--it starts with VID so that’s on the fourth floor.”
Step 3: Try the Circ Desk

- Decides to ask at the circulation desk.
- Is given incorrect information: “Videos are on the third floor.”
- Videos are shelved in the stacks by call number.
Step 4: Ask at the Media Center

- The student goes to the third floor, but is confused because she can’t find “Room 315.”
- Asks for help at the media center, but the student tells her that she should ask at circulation.

“The circulation desk downstairs deals with where things are. We’re mainly to check out equipment. . .things like laptops. I’m sorry.”
The student consults the third floor signage, but can’t find the call number on the map because it shows only one floor.

“This is not helping me. . .”
Step 6: Return to the Circ Desk

- The student returns to circulation desk, and is finally given correct information
- Finds video in the stacks
- Total time to find item: **10 minutes**
- Very few students will persist this long
A minor gap in the student’s information literacy knowledge led to a major problem in finding the material.

Student approached three different service points and did not receive adequate help with her problem.

Small obstacles can lead directly to a failed search, negatively affecting students’ learning outcomes.
Service Implications

- Additional directional signage.
- Maps and/or locations displayed in catalog page alongside call number.
- Common basic service requirements and training at all service points.
- Increased training for library student employees.
Retrospective/Observational Methods

Example 2: Research Processes

Search Process

Resource → Search → Evaluation → Analysis

No backtracking allowed.
Resource Choice

Searches Conducted By Resource
Illinois Wesleyan University

Percentage of Total Searches

Resource

- JSTOR
- PsycINFO
- Academic
- CINAHL Plus
- Hoover's Online
- MLA
- Science
- Social
- Arts &
- Standard and
- Project Muse
- Oxford
- New York
- Chicago
- BIOSIS Previews
- Oxford Music
- American
- Education
- Wilson
- MEDLINE
- Oxford Historical
- Humanities
- Health Source
- EconLit
- LION
- MathSciNet
- ERIC
Resource Choice

Why JSTOR?

- Worked in the past.
- Full text.
- Sufficiently robust for many assignments.
- Unaware of limitations.
- Fail to investigate most appropriate databases.
What does a typical search look like?

Used by millions for research, teaching, and learning. With more than a thousand academic journals and over 1 million images, letters, and other primary sources, JSTOR is one of the world's most trusted sources for academic content.

SEARCH

social mobility and education in the united states

Advanced Search
5. *Inequality, Economic Growth and Social Mobility*
   Richard Brean
   *The British Journal of Sociology*, Vol. 48, No. 3 (Sep., 1997), pp. 429-449

6. *Chinese Social Stratification and Social Mobility*
   Yanjie Bian

7. *Soviet-U. S. Education*
   Demetri B. Shimkin

8. *Moving and Children’s Social Connections: Neighborhood Context and the Consequences of Moving for Low Income Families*
   Becky Pettit

9. *Unauthorized Immigration to the United States*
   Thomas J. Espenshade

10. *Social Mobility Across Three Generations*
    Timothy J. Biblarz, Vern L. Bengtson, Alexander Bucur

11. *Occupational and Job Mobility in the US*
    Giuseppe Moscarini, Kai Thomsson

12. *Intergenerational Social Mobility: The United States in Comparative Perspective*
    Emily Beller, Michael Hout

13. *Jewish Educational and Economic Success in the United States: A Search for Explanations*
    Paul Bursheim
    *Sociological Perspectives*, Vol. 50, No. 2 (Summer, 2007), pp. 209-228

14. *Intergenerational Mobility under Private vs. Public Education*
    James B. Davies, Jie Zhang, Jinli Zeng
Richard Breen

Inequality, economic growth and social mobility

ABSTRACT

This paper develops a model of intergenerational mobility and intragenerational inequality that allows us to explore the relationship between economic growth and social mobility. The model is used to analyse the neo-liberal theory of stratification and to assess the consequences of some of the criticisms that have been made of it. In particular, the intergenerational transmission of wealth and privilege, and the existence of ethnic, gender and other forms of ascriptive disadvantage, reduce economic efficiency, although they do not always diminish the extent of social mobility. Furthermore, excessive intragenerational inequality may...
Constructing a Search

- Every search is a Google search

“So, I basically throw whatever I want into the search box and hope it comes up... But it’s like Google and I use it like Google. I don’t know how to use it any other way.”

–Junior in Nursing

- Students don’t adequately understand:
  - Search logic
  - How to narrow/expand results
  - Subject headings
  - How search engines organize and display results.

“Apparently you don’t have much on Rock and Roll”

--First Year in French
Constructing a Search

Simple Search \[\rightarrow\] “Too much information”
“Not enough information”

- Students change search rather than refine.
  - “Magic” Search Terms
  - Poorer quality search terms
Typical Library Responses

- Educating students.
- Trying to make search interfaces simpler and more intuitive.
- Aggregating resources (e.g. discovery tools).
  - Compounds problem of poor strategies.
  - Makes source evaluation more difficult.
Assumption that if information is not easily found then it must not exist.

Remarkable ease in changing topics to fit information.

Pass up unique topics in favor of topics with widespread coverage.

First few sources define research question.

“I pretty much pick the least amount of work necessary. If I don’t have access to it, I search for something else.”

--Senior in Women’s Studies
Search Evaluation

- Evaluation of potential sources appears cursory.
  
  “I never go past the first page.”
  --First Year in Music Education

- Eclectic, and sometimes inaccurate, methods of source evaluation.

- Minimum expectations of the assignment rather than the most relevant or most useful sources.

  “. . .I’m lazy and I use the internet.”
  --First Year in Math
Conclusions

- Search is embedded in social processes and relationships.
  - Peer relationships
  - Faculty/Student Relationships
  - Place of librarians?
- Assignment as social exchange.

I don't know how people wrote theses before JSTOR. Big love.”

“I can't believe JSTOR has a facebook page. There is something wonderfully nerdy about liking it, but it does make life so much easier. JSTOR is AWESOME”

“İ ♥ you JSTOR you make my life so much easier!”

From JSTOR’s Facebook page, 9/20/2010
ERIAL Project: Cross-Institutional Themes

- The library is a social institution and is utilized for many activities besides studying and research.

- Students do not have adequate information literacy skills or training.
  - More emphasis on conceptual information literacy concepts in instruction sessions.
    - How a search works
    - Evaluating sources
    - Copyright / ethical use
  - Explore web scale search tools
ERIAL Project: Cross-Institutional Themes

- Students don’t understand what librarians do or their role at a university.
  - Very few students ever seek help from a librarian.

- Faculty are key players in brokering librarian/student relationships.
  - Increase collaboration with teaching faculty.
  - Students will seek help from librarians after a faculty recommendation.
Project Planning

http://www.erialproject.org/publications/toolkit/
Timing

It will take longer than you think. . .
Time Commitment

- The time commitment for librarians is significant.
  - Scope of the study.
  - Number of research activities to be conducted.
  - Scheduling interviews and data analysis meetings.

- The window for data collection within the academic semester can be short.
  - Research team members should expect to spend some period of time focusing on intensive data collection.
A Sample Timeline

1. Planning (mos. 1-4)
- Establish team, budget, level of effort (mo. 1)
- Generate research question, goals/deliverables, literature review (mos. 1-2)
- Choose methods; draft instruments, consent forms (mos. 1-2)
- IRB review (mo. 3)
- Pilot and refine instruments (mo. 4)

2. Data Collection (mos. 5-8)
- Collect half of data (mos. 5-6)
- Collect remainder of data (mos. 6-7)
- Transcription (mos. 5-8)

3. Analysis (mos. 6-10)
- Open coding, brainstorming, memo writing (mos. 6-7)
- Closed coding, brainstorming list revision, memo writing (mos. 8-10)

4. Reporting and Concluding
- Completion of deliverables (mos. 11-12)
Cost

It’s probably not as expensive as you think. . .
An Ethnographic “Kit”

- Notebooks and Pens
- Laptop Computer
- Voice Recorder
- Digital Camera
- Video Camera
- DVD Burner

- Total cost: <$3000

- Qualitative Analysis Software
  - Atlas.ti/Nvivo
  - Transcription Software
  - Camtasia/Morae
Research Team

- Diverse membership.

- Ethnographic analysis is an interpretive exercise.
  - Varying disciplinary backgrounds will often have unique perspectives.

- Delegate responsibilities, especially data collection components.

- Try to keep your project team to a manageable size.
Research Design
Defining Research Questions

Brainstorming

- What questions do you want answered?
- What is your hypothesis?
- What could you do if you had this information?
- What services can you implement?

- Specific, Tangible
- Directly Observable
- Qualitative: “Why?” “How?”
What kind of participants?

- Key Respondents?
- Particular experience?
- Different Groups?
- Specific/Range of Characteristics?
- Representative?
How many participants?

- Start small.
  - 15-30 participants.
- Strive to be representative.
  - ...but not statistically representative.
- Depth is more important than numbers.
- Continue until no new data themes emerge.
Recruiting

- Listservs
- Individual invitations
- Incentives
- Adapt to local context
IRB Considerations

- Federally Mandated
  - Must be approved before any data is collected.

- Review of:
  - Purpose
  - Method
  - Risks
  - Use of Data

- Confidentiality.

- Requirements vary by institution.
Transcription

- Most interviews need to be transcribed for effective analysis.
- Budget enough time/money.
- Hire a professional or experienced transcriptionist.
Coding

- Research themes and patterns
- Open Codes/Closed Codes

Interview Excerpt
I: So, how did you find the different, you said it was articles that you were reading?
R: For this, I started with a few books and I talked to my advisor who put me in touch with a few of his friends who work in this area and I contacted them and they suggested one was a sort of an edited volume of articles on the area and for that I just mostly just followed reference lists to more stuff that was that I found relevant.

Examples of Codes
- Student gets help from prof
- Professor values putting student in touch with others

Examples of Codes
- Student has had library instruction and still doesn’t ask for help
- Not asking for help—due to no relationships with librarians
Open Coding

- Open coding is used to discover themes and patterns within the data.

- Code all sections that seem important or relevant.

- If something seems important or interesting, code for it.

- Codes are not limited in scope, and the researchers are free to add any codes.
Open Coding

Generating open codes:
- Create codes that describe parts of a process.
  - What participants are doing and how.
  - What meanings they assign to the process.
  - What are the results of the process.

Select a particular process that is of interest.
- e.g. How students get help when doing research.
Open Coding

- Produces a great number of codes.

  - Redundant and unnecessary codes.
  - Organize the codes into a thematic hierarchy:
    - Group codes related to similar topics.
    - Combine redundant codes.
    - Eliminate codes that are not relevant.
    - Create new codes to address any gaps you discover.
    - Cross-reference codes that fall into multiple categories.

- Much of this organizational work can be automated using coding software.
Once you have a final list of codes, select the themes that are most important.

Apply the codes that fall under these themes to all your transcripts.

Allows all the data under analysis to be queried in a uniform fashion.

If any codes are added at this point, they must be retroactively applied to all transcripts.
Memoing

Throughout the coding process, you should write memos about the data.

- Explore what different concepts mean.
- Range in length from a few sentences to a few paragraphs.
- Can elaborate on the meaning of a code in various transcripts.
- Relate different codes to each other.

Memos help the researcher explore more fully what he/she is learning during the research process.
Even with the help of specialized software, coding is a time consuming process.

Not simply drudge work but a first and vital step in data analysis.

Creates a framework of metadata that guides later stages of analysis and reporting.
Coding: Summary

- Helps break down seemingly overwhelming amounts of information into more manageable pieces.

- It can be difficult to maintain a standard set of coding language between individuals.
  - Consider delegating coding to a small number of people.
Analysis Meetings

- Co-viewing
- Brainstorming
- Hypotheses

Example: Weekly Research Team Meeting Analysis Summary Format
We used the following format to guide and summarize our weekly brainstorming meetings:

Weekly Research Team Meeting Summary, date

Topic of Meeting

What Did We Learn?
- General Observations
- Patterns Found in the Data
- Exceptional or Interesting Cases

Hypotheses about the Data

New Research Questions (either to use on this data or for a study later)

Service Implications (e.g., how can library address any problems observed)

Additional Analysis Required?

Additional Comments
Research Meeting Summary

- Topic of Meeting
- What Did We Learn?
- General Observations
- Patterns Found in the Data
- Exceptional or Interesting Cases
- Hypotheses about the Data
- New Research Questions (either to use on this data or for a study later)
- Service Implications (e.g. how can library address any problems observed)
- Additional Analysis Required?
Storyboarding
Mental Mapping

27 May 2008
Student Study Diary
Co-viewing

About 9 miles from campus, drives
Studied at his own desk, too: newspapers, magazines, books, pens
“Exercise” books – ESL exercises
Picture of brother
Favorite part of day: bed (sleeping) around 11 pm; gets up 5:30 or 6
Spends a lot of time in his room then before a big assignment is due
Took a picture of his big clock

Home

Technology
- Desktop in brother’s room
- Laptop on own desk
- Cell phone all the time but not fast (not in his plan)
- Laptop with Facebook & MySpace, uses email for ads, shopping but not to communicate
- E-mails professors
- Tools for writing assignments: includes pen, laptop

Communication
- Keys, with flash drives
- Visiting
- Phone

Work
- 30 hours a week
- Gets home from work around 7

On the Go
- 3 days a week
- Shows general front view of library to freshman

Studying
- Good sleep, shower, eat; then
- Starts on computer
- Used to having others around, doesn’t watch them
- Reads on his bed
- No consistent time, sometimes
- After work if something is due

Coursework
- Depending on class reads books, articles, books
- Some professors require him to find out articles, some provide
- Usually needs from computer vs.

Research
- Printing out

About 9 miles from campus, drives
Studied at his own desk, too: newspapers, magazines, books, pens
“Exercise” books – ESL exercises
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Research
- Printing out
Master list of proposed service changes.

- Rank changes for importance and feasibility.
- Use these lists to communicate with stakeholders within the library.
- Start conversations about how to effectively implement new service initiatives.

- Illinois Wesleyan
  - 60+ Recommendations
  - ~30 High Priority
For more information:

Website: [www.erialproject.org](http://www.erialproject.org)


E-mail: [andrew.asher@Bucknell.edu](mailto:andrew.asher@Bucknell.edu)


Look for the ERIAL project book in spring 2011:

*College Libraries and Student Culture*

by Andrew Asher and Lynda Duke, eds.